

## The Nautilus

*Dirección:*

*Camino a la Cieneguita 100  
San Miguel de Allende,  
Guanajuato, Mexico*



## Chamber

*Correo: Ethan Feldman*

*220 N. Zapata Hwy #11,  
Laredo, TX 78043*

*ethanfeldmandc@gmail.com*

January 23, 2018

Dear Dance Studio Owner,

When I decided I wanted to build a dance studio, I asked all of the professional dancers I knew if anyone knew the best way to build a floor. I got a response from a ballet teacher who said that she had been in a dance company with Carlos Torres, who had built floors for Gelsey Kirkland. I contacted him, expecting the price to be over my budget, but was surprised to find out that he was reasonable and competitive. I learned why his floors were better sprung and more long lasting than any others. We flew him out and assembled a crew for him. He meticulously mapped out every board, economized wisely on lumber cuts so there was very little waste, and adjusted the springiness to fit my particular needs. The whole project went without a hitch. Carlos always went the extra mile, took care of everything in a friendly and efficient manner and we had a beautifully sprung floor in a matter of days.

Please feel free to contact me for a reference.

Ethan Feldman